

# Strategic and Operational Plan

**Fast Forward Foundation** 

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01.

# Elements of the Strategic Plan



### Overview of the Strategic Plan

To foster a shared vision of the project, we started out by "mapping" the Strategic Plan

**BENCHMARKING AGAINST** STRATEGIC PLAN 2023-27 **NATIONAL AND** INTERNATIONAL **FOUNDATIONS** STRATEGIC OBJECTIVES 2027 Thinking in international terms and **PURPOSE 2032** STRATEGY Foster the sustainable and inclusive transformation of welfare for the protection of individuals and systems: communities Health CORE ( **CONTEXT ANALYSIS** through mechanisms such as: Context analysis "In-vivo" experiments **STAKEHOLDER** Awareness and advocacy

maintaining a constant dialogue with stakeholders, enable a network of actors which can facilitate the sustainable and inclusive transformation of integrated welfare Supplementary social protection Digital payment for financial inclusion

"Now for the Future" **PLAN OBJECTIVES OPERATIONAL OBJECTIVES** S **HEALTHCARE PROJECT** Promoting equitable access to healthcare and contribute to the sustainability of **PROJECT AREAS** healthcare systems. SOCIAL PROTECTION **ENABLING** Expediting conscious access to integrated **BUSINESS PLAN** welfare systems. DIGITAL PAYMENTS FOR FINANCIAL **TIMETABLE INCLUSION** Accelerating the adoption of digital payment methods to enhance financial inclusion within welfare systems, with a focus on 3 **KPIs** vulnerable groups.



**ANALYSIS** 

New generation welfare

**OPERATIONAL PLAN 2023-26** 

## Strategic areas

The Strategic Plan focuses on three main areas, closely interrelated to the concept of integrated welfare:

#### **Healthcare**

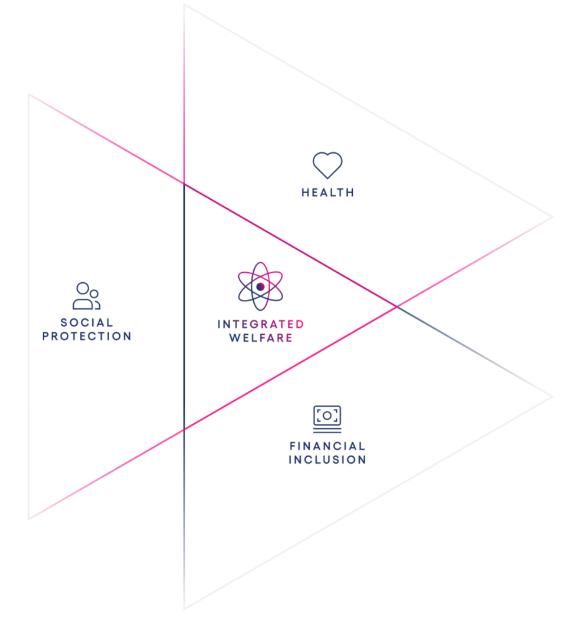
Promoting equitable access to healthcare and contribute to the sustainability of healthcare systems.

### **Social protection**

Expediting conscious access to integrated welfare systems.

### **Digital Payments for Financial Inclusion**

Accelerating the adoption of digital payment methods to enhance financial inclusion within welfare systems, with a focus on vulnerable groups.





### Integrated welfare: a definition



Integrated welfare systems are designed to streamline the delivery of social services to individuals and families in need.

By "integrated welfare" the Foundation means welfare services offered to the citizens by public and private entities, provided within an "integrated perspective". In other words, comprehensive services that are tailored to the individual's needs throughout their lifecycle.

Specifically, these services fall under the following areas:

- Healthcare
- ► Income support

Lifelong learning

- Assistance to those in need

The suppliers of these services may be various government agencies, non-profit organizations and other private entities.



New generation welfare

Integrated welfare systems

include but do not SOLELY involve supplementary welfare

### Integrated welfare: main challenges and possible solutions

We will work on the main issues of the current welfare systems to drive change



#### **Challenges**

**Lack of Coordination** between different providers may lead to service duplication, gaps in service provision, and confusion for clients



**Funding** from multiple sources – including federal, state, and local governments, as well as private foundations – is often very fragmented



**Recruiting** professionals with a range of fundamental skills – including social work, healthcare, and education – can be very challenging



**Technology** is key to managing data, communicating with clients, and delivering services, but many systems lack the technological infrastructure to support these functions.



**Stigma** associated with accessing social services, thus deterring individuals from seeking the help they need

#### **Solutions**

Strong leadership, clear communication channels, and effective data-sharing systems

Sustainable funding models that take into account the needs of the main stakeholders

Investments in staff training and development; competitive compensation packages to attract and retain skilled staff

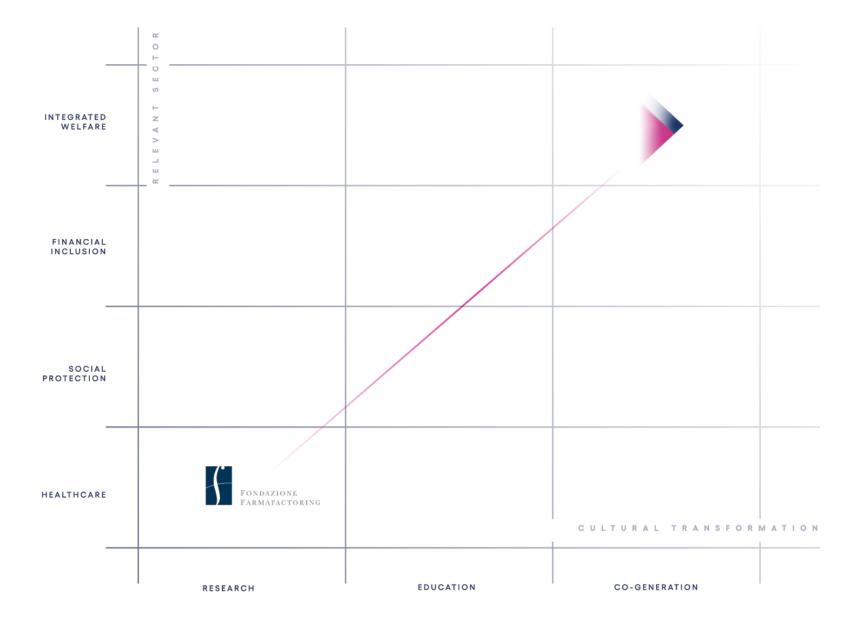
Investments in IT infrastructure and training to ensure that staff and clients can access the services they need

Reduce stigma through public education campaigns and by providing services in a supportive environment



# **Strategic Positioning**

Our positioning in 2027: from research to co-generation in a brand-new field

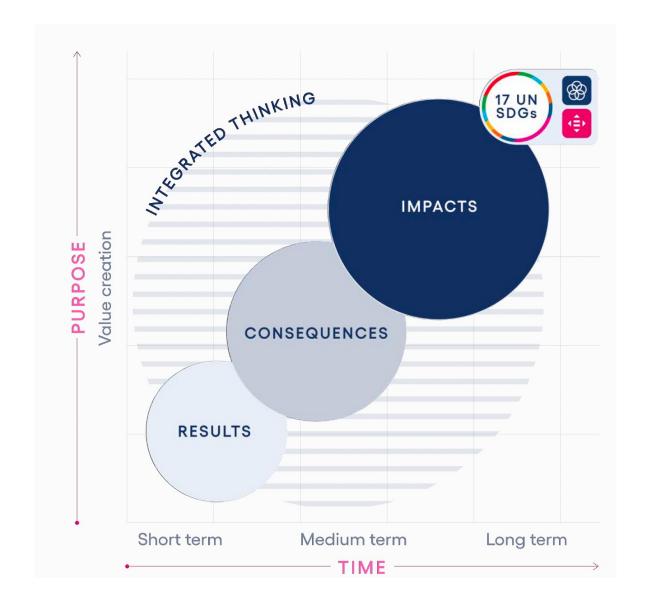




### Integrated Thinking as a pivotal path

# "Integrated Thinking" is the pivotal path to follow with a view to achieving long-term impact

- This decision-making process allows the Foundation to plan its projects in view of their overall long-term impacts (strictly linked to the UN 2030 SDGs)
- Once the long-term goals are clear, the Foundation can define its medium- and short-term objectives through a backward-induction reasoning process.
- This approach will allow the Foundation to act directly towards its purpose, fostering the transformation of integrated welfare systems.





## Integrated Thinking & SDGs

Out of the UN Agenda 2030 for Sustainable Developmentm, these are the goals that the Foundation will act upon to produce long-term impact.





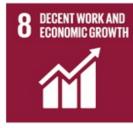


































02.

# Elements of the Operational Plan

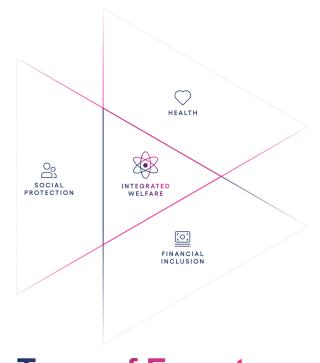


### Plan Overview

Thank to the **co-generative work** with our team of Experts, we have been able to identify **seven project areas**.

These areas have been chosen because:

- They are representative of the main issues in the healthcare, supplementary pension and digital payments/financial access sectors;
- They can allow us to work in synergy and to move towards an integrated welfare perspective.



Team of Experts →

Prevention

Digital access to healthcare

Long-term care

Patient empowerment

Access to integrated pensions

Promotion of digital payments

Digital paymente to enhance integrated welfare



### **Team of Experts**



#### Francesca Lecci

Associate Professor at SDA Bocconi – Coordinator of the Healthcare Management Research Center CERGAS Director of the Executive Master in Healthcare and Social Care Management

**Expert in Healthcare** 

PEER REVIEW: Michele Perrino, Vice President Western Europe Medtronic



New generation welfare



### Francesco Briganti

Secretary General of the Cross Border Benefits Alliance – Europe

CEO and Founder of the Employee Benefits and Welfare Institute (EBWE)

Member of the Occupational Pensions Stakeholder Group (OPSG)

**Expert** in Supplementary Pensions

PEER REVIEW: Luigi Ballanti, CEO - MEFOP



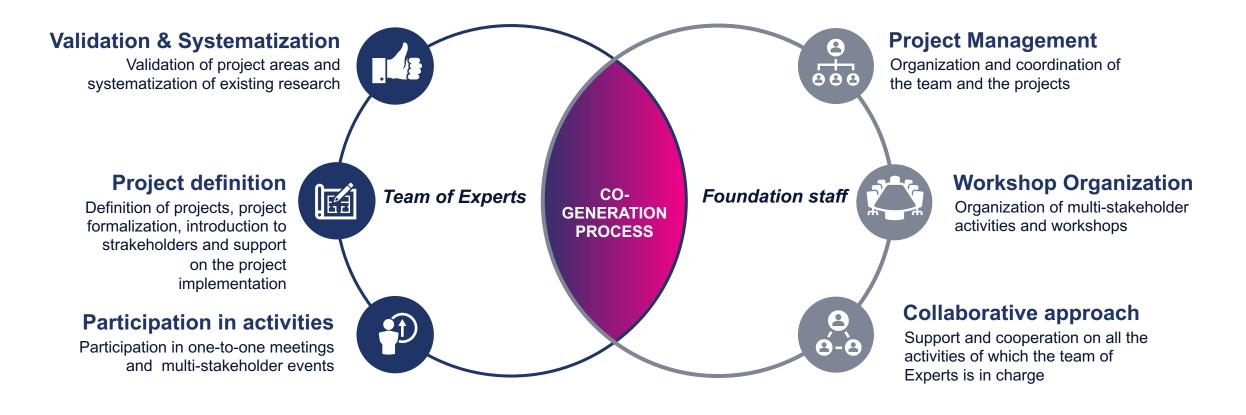
#### **Massimo Cirasino**

Global Advisor on Payments and Market Infrastructures and Co-Founder and CEO of the Payment System, Academy World BanK Payment Systems Development Group, Head and Global Lead for Payments and Market Infrastructures, former Manager of the Financial Inclusion and Infrastructure Department

Expert in Financial Inclusion through digital payments

PEER REVIEW: Magda Bianco, Bank of Italy, Co-Chair G20 Global Partnership for Financial Inclusion

## Co-generative process between the Foundation and its team of Experts





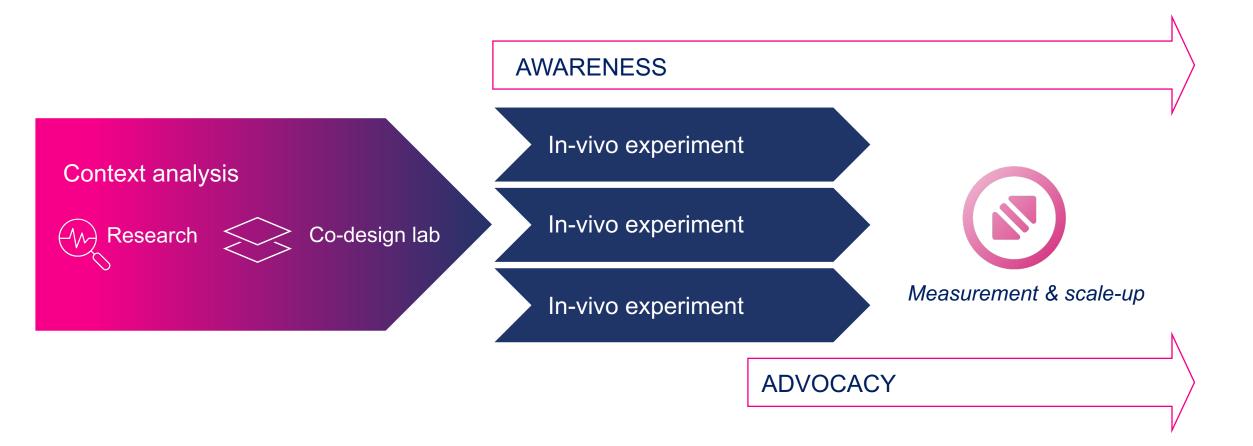
## Project areas

### Synergies between the project areas in an integrated welfare perspective

	HEALTHCARE	SUPPLEMENTARY PENSIONS	DIGITAL PAYMENTS FOR FINANCIAL INCLUSION
Prevention			
Long-term care			
Digital access to healthcare			
Patient empowerment			
Access to integrated pensions			
Promotion of Digital Payments			
Digital Payments to enhance Integrated Welfare	45%	78%	56%



# Methodology





## Methodology: context analysis

The comprehensive research and workshops conducted for each project area will serve as a critical foundation for our project cycle.

### Research (W)



Through meticulous **desk analysis**, we will dig into the intricacies of the context, **identifying potential challenges**, **opportunities**, **and areas for improvement**. A comparative and benchmarking analysis will help to orient our activities, providing us with valuable insights into the key factors of the context and making it easier for us to set realistic goals.

Moreover, to glean a comprehensive understanding of the project areas, we will engage in fieldwork, comprising **surveys and indepth interviews**. This in-field approach will allow us to obtain qualitative feedback directly from individuals and organizations involved in the target countries, and will afford us an opportunity to build partnerships with, and to secure support from, potential collaborators.

### Co-design lab



The workshop's primary objective is to establish guidelines for the **design of a small-scale in-vivo experiment**. The brainstorming activities will facilitate the exploration of different approaches and of potential outcomes, enabling us to refine our experiment's design and to ensure its effectiveness.



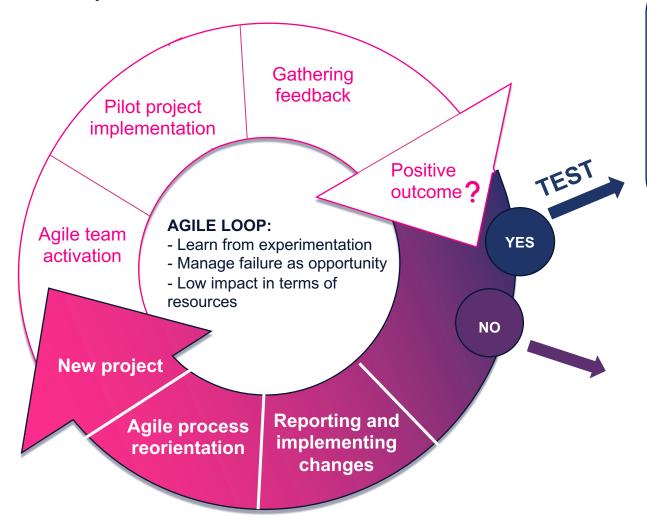
## Methodology: in-vivo experiments



Starting from the tested level, the project is extended to become a more complex system, involving new actors on a larger scale. This phase will not be directly managed by the Foundation itself.

## -`**@**- IDEA:

Thanks to the results of the context analysis (research & co-design workshop) the next step is to test the outputs in a small-scale in-vivo experiment.



### REFORMULATION:

A negative result is not to
be interpreted as a failure
of the experiment, but rather
as a useful evidence to be
leveraged in order to
(i) show that a given
approach does not work
well (ii) elaborate an
alternative approach to
the selected issue



## Methodology: advocacy and awareness



We engage in advocacy activities to share the results of our work with institutions and private companies, aiming to drive policy changes and promote sustainable practices.

Through strategic outreach efforts:

- We want to communicate the impact of our initiatives to decision-makers, utilizing various channels such as reports, presentations, and digital media.
- By fostering partnerships and collaborations, we advocate change, working closely with stakeholders to build consensus and influence decision-making processes.



We aim to raising awareness about the topics addressed in our research, workshops, and experiments, with the objective of reaching out to targeted and fragile groups.

Through various awareness-raising initiatives such as **public campaigns**, **educational programs**, and **community outreach**, we want to:

- Inform and engage our targets, empowering them with knowledge and resources to improve their wellbeing.
- Create positive change and enhance the quality of life of those in vulnerable circumstances.



## Integrated project framework

Starting from the sustainable business model canvas and thanks to the collaboration of our Team of Experts, we have developed a project framework that takes into consideration the long-term impact of each project within a multi-capital dimension.

Each initial project will be composed of the following sections:

- Context
- Objective
- Methodology
- Core partners & countries involved
- SDGs impacted
- Long-term, short-term and project KPIs
- Timeline and milestones
- Budget

#### **PROJECT AREA**

Indicate the specific project area

#### **CHALLENGE**

Indicate the challenges of the system that arise within the project area

#### **SOLUTION**

Indicate the possibile solutions or objectives to face the challenge in the system

#### UVP

State the UNIQUE VALUE PROPOSITION of the project chosen to face the challenges of the area

# SOURCES / RESEARCH

Indicate the sources of data/ relevant reseach that support the development of the project

#### **INITIATIVES**

Indicate the key initiatives of the project

#### INVESTMENT STRUCTURE

List the fixed and variable investments related to the different forms of capital

#### **PARTNERS**

Indicate the key stakeholders that will become main partners for the project

#### COUNTRIES

Prioritize the countries to involve

#### **CHANNELS**

List the possibile communication channels to be used for the project

#### **SDGs**

State the SDGs associated with the specific project

#### MULTICAPITAL KPIs

State the KPIs associated with the long-term impact of the project and which are associated with the SDGs.

#### OUTPUT KPIs

State the possibile KPIs related to the short-term results of the project

#### **VALUE STREAMS GENERATED**

List the different forms of value in the relevant capitals

**KEY MILESTONES** 





New